# Crosslinking NOTECHS
# to Lufthansa's Interpersonal Competences

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- *Content Analysis:*
  - How are the 15 elements of NOTECHS represented in the 12 descriptors of Lufthansa's Interpersonal Competences (LH-IPCs)?
  - Semantic analysis of definitions on the level of elements/descriptors and behaviours

LH - IPCs

NOTECHS

|  | IC | IL | IW | ID |
|---|---|---|---|---|
| CO |  |  |  |  |
| LM |  |  |  |  |
| SA |  |  |  |  |
| DM |  |  |  |  |
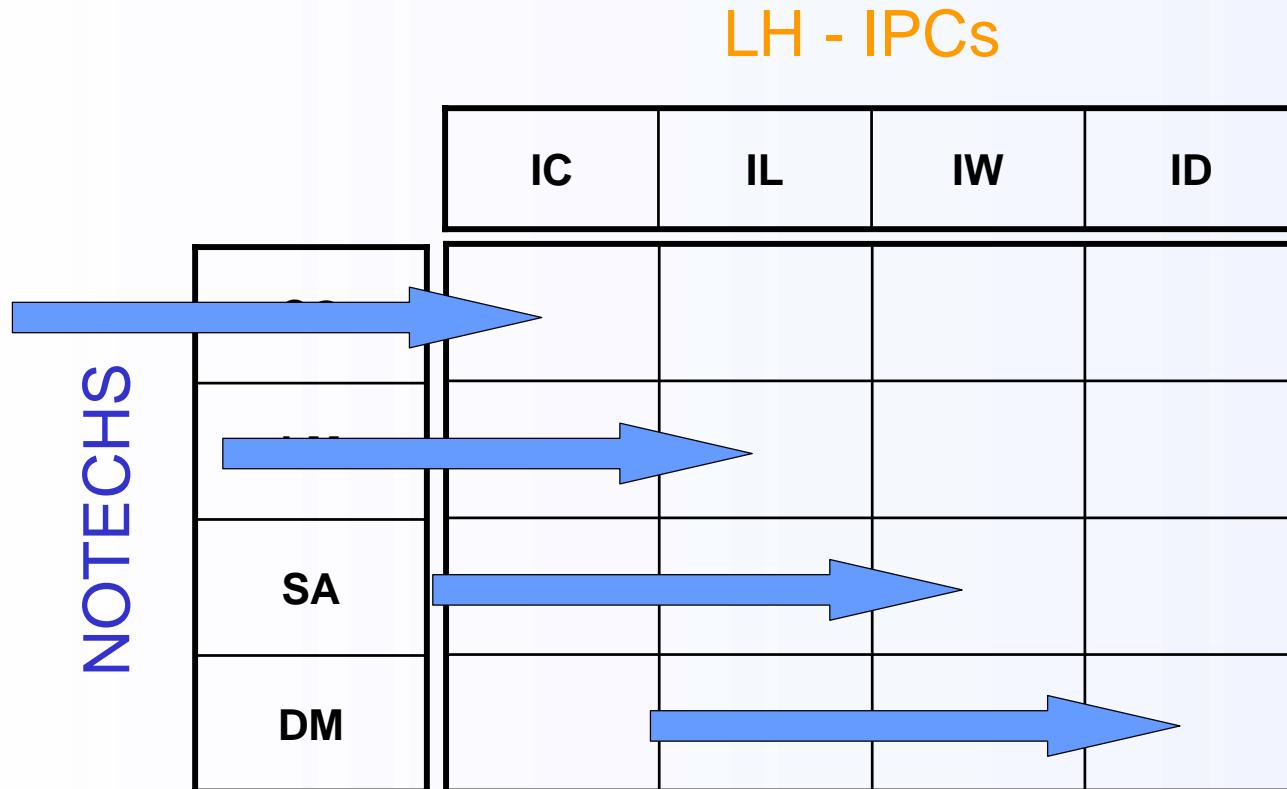
# Tracing Back NOTECHS Into LH-IPCs
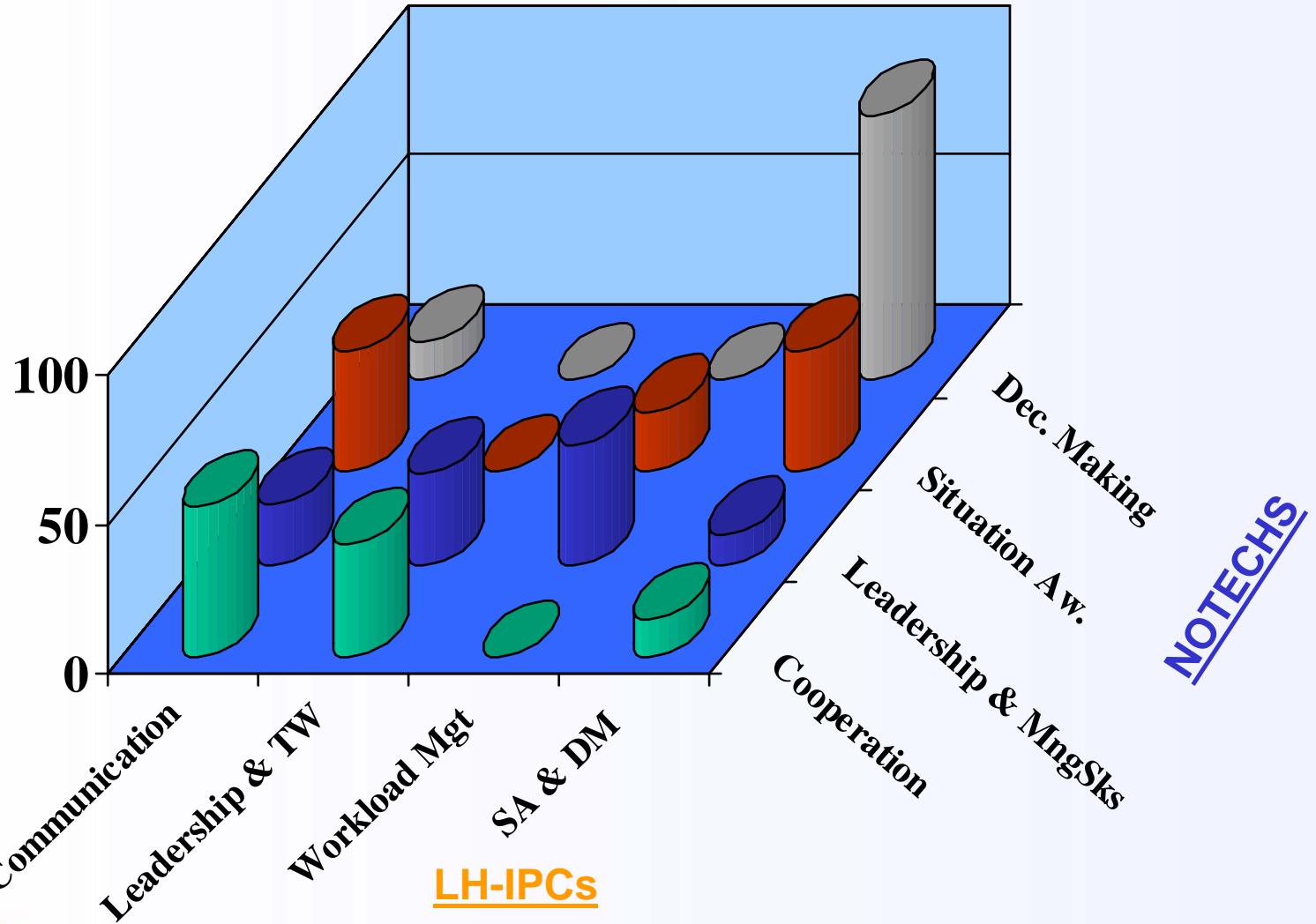
# How Are LH-IPCs Rooted in NOTECHS?

LH - IPCs

NOTECHS

|  | | | IV | ID |
|---|---|---|---|---|
| CO | | | | |
| LM | | | | |
| SA | | | | |
| DM | | | | |
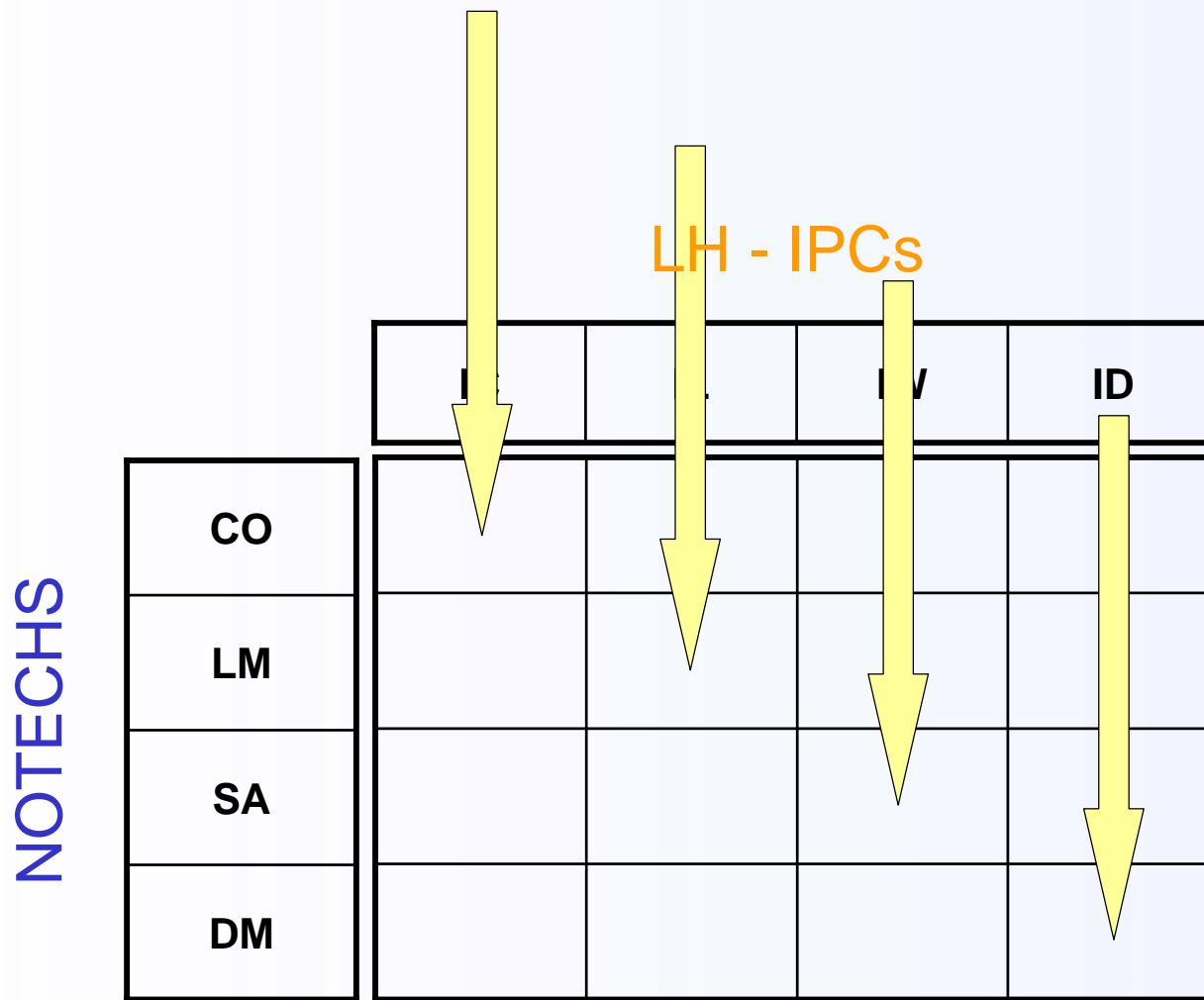
# Tracing Back LH-IPCs Into NOTECHS
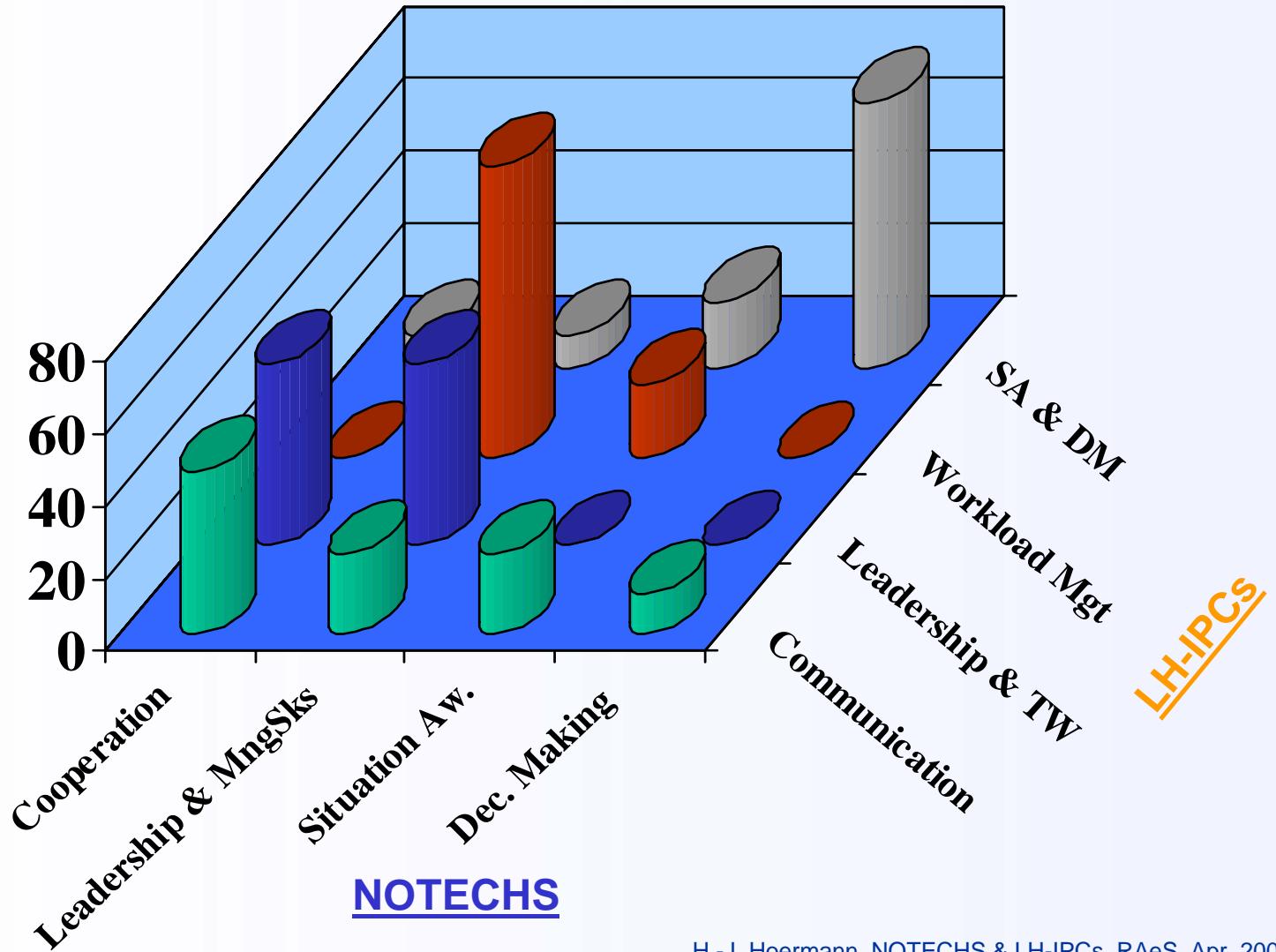
**NOTECHS**

LH-IPCs

- *<u>Results of the Content Analysis:</u>*
  - The elements and categories of NOTECHS are well represented in the Lufthansa's Interpersonal Competences (LH-IPCs)
  - LH-IPCs do not leave out any elements of NOTECHs
  - Some descriptors of LH-IPC seem to go beyond NOTECHS, e.g. Information Transfer (IC) and Information Management (IC)
  - The gap between Social and Cognitive Skills is less obvious in LH-IPCs than in NOTECHS. Especially, the LH-IPC Area "*Communication*" spreads across these two domains.

# What Next?

- Principles of Behaviour Assessment in NOTECHS/JARTEL

- Development of Lufthansa's New Behaviour Marker System

- Crosslinking NOTECHS to LH Interpersonal Competences

- **The Implementation Case: Lufthansa's Evaluation Method**

- Usability Study

- Summary